



DFAS MILITARY RETIRED AND ANNUITANT PAY OPERATIONS A-76 COST COMPARISON

MDA220-00-R-6001
Pre-Proposal Conference
SEPTEMBER 21, 2000



DISCLAIMER

The solicitation itself is the only document that should be relied on in determining what the Government's requirements are. All questions and answers will be published in writing and issued via amendment. Any changes to the RFP as a result of the questions and answers will be issued via amendment.



R & A A-76 COST COMPARISON

- Introduction
- Overview of R&A
- Overview of Solicitation
- Receive/Answer Questions from Offerors
- Break
- Answer Questions from Offerors Conclusion



R & A A-76 COST COMPARISION

- David Brown, Contracting Officer
- William Thoreen, Contracting Officer
- Grace Arias, Contract Specialist
- CAPT John Stensland, Study Manager
- Pat McGriff, CART Team Leader

A decorative graphic on the left side of the slide, consisting of a dark blue vertical line with a series of light blue, ribbon-like shapes spiraling around it.

R & A A-76 COST COMPARISON

Overview of R & A OMB A-76
COST COMPARISON

SOLICITATION OVERVIEW

- Selection of Single Offeror to Compete Against the Government MEO in A-76 Cost Comparison
- Type of Contract: Firm Fixed Unit Price/T&M
- Period of Performance
 - Transition Period (PHASE IN/PHASE OUT)
 - Ten (10) Options of One (1) Year Each
- GFP/GFE
- Competitive Strategy: Full & Open
- Source Selection Process: Best Value
- Anticipated Closing Date: 4 December 2000

A decorative graphic on the left side of the slide, consisting of a dark blue vertical line with a series of light blue, ribbon-like shapes spiraling around it, resembling a spiral notebook binding.

R & A A-76 COST COMPARISON

Overview of the Solicitation

Section B

• FIXED PRICE CLINS

- PRICED PER ACCOUNT
- STEP-LADDER PRICING

• TIME AND MATERIAL CLINS

- GOVERNMENT DIRECTED AIS CHANGES

Section B

	CONTINUATION SHEET	REFERENCE NUMBER OF DOCUMENT BEING CONTIN	PAGE	
		MDA220-00-R-6001	B-2	
NAME OF OFFEROR OR CONTRACTOR:				
ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE
	SECTION B-SUPPLIES/SERVICES AND PRICES			
	OPTION YEAR II			
	LOT III - 12 MONTHS			
0007	PERFORMANCE OF DOD MILITARY RETIRED AND ANNUITANT PAY OPERATIONS IN ACCORDANCE WITH PERFORMANCE WORK STATEMENT.			
0007AA	1 TO 2,300,000 ACCOUNTS	2,377,000	EA	\$
0007AB	2,300,001 TO 2,500,000		EA	\$
007AC	2,500,001 TO 2,900,000		EA	\$
0007AD	2,900,001 AND UP		EA	\$
0008	RESERVED			
0009	PERFORMANCE OF GOVERNMENT DIRECTED AIS CHANGES IN ACCORDANCE WITH PERFORMANCE WORK STATEMENT.			
0009AA	PROGRAM MANAGER	1776	HRS	\$
0009AB	ADP PROJECT MANAGER	3552	HRS	\$
0009AC	SENIOR FINANCIAL ANALYST	2664	HRS	\$
0009AD	COMPUTER SYSTEMS ANALYST	22200	HRS	\$
0009AE	COMPUTER PROGRAMMER	17879	HRS	\$
0009AF	DATA BASE MANAGER	444	HRS	\$
0009AG	DATA BASE MANAGEMENT SPECIALIST	444	HRS	\$
0009AH	QUALITY ASSURANCE SPECIALIST	888	HRS	\$
0009AI	SENIOR COMPUTER SPECIALIST	888	HRS	\$
0009AJ	FINANCIAL ANALYST	33744	HRS	\$
0009AK	JUNIOR FINANCIAL ANALYST	30193	HRS	\$
0009AL	TESTING SPECIALIST	5328	HRS	\$



Section C

- Performance Work Statement
- Overview of the Requirement
- Business Profile
- Workload surges

Overview of the Requirement

Military Retired & Annuitant Pay

DRAS AIS
RCPS Cleveland
APS Denver

System
Changes/
Routine
Maintenance

Accountability

Disbursing
Reporting

DISA/DAPS
Information Technology
Infrastructure Service

Pay Operations

Retired Pay -Cleveland
Annuity Pay -Denver
-Manage accounts
-Serve customer
-Compute Pay

System
Requirements

Other Government Agencies

Federal Reserve
Military Services
DMDC
OPM
Treasury
Social Security
DVA

Financial Reporting

Tax Reporting
(States, IRS)

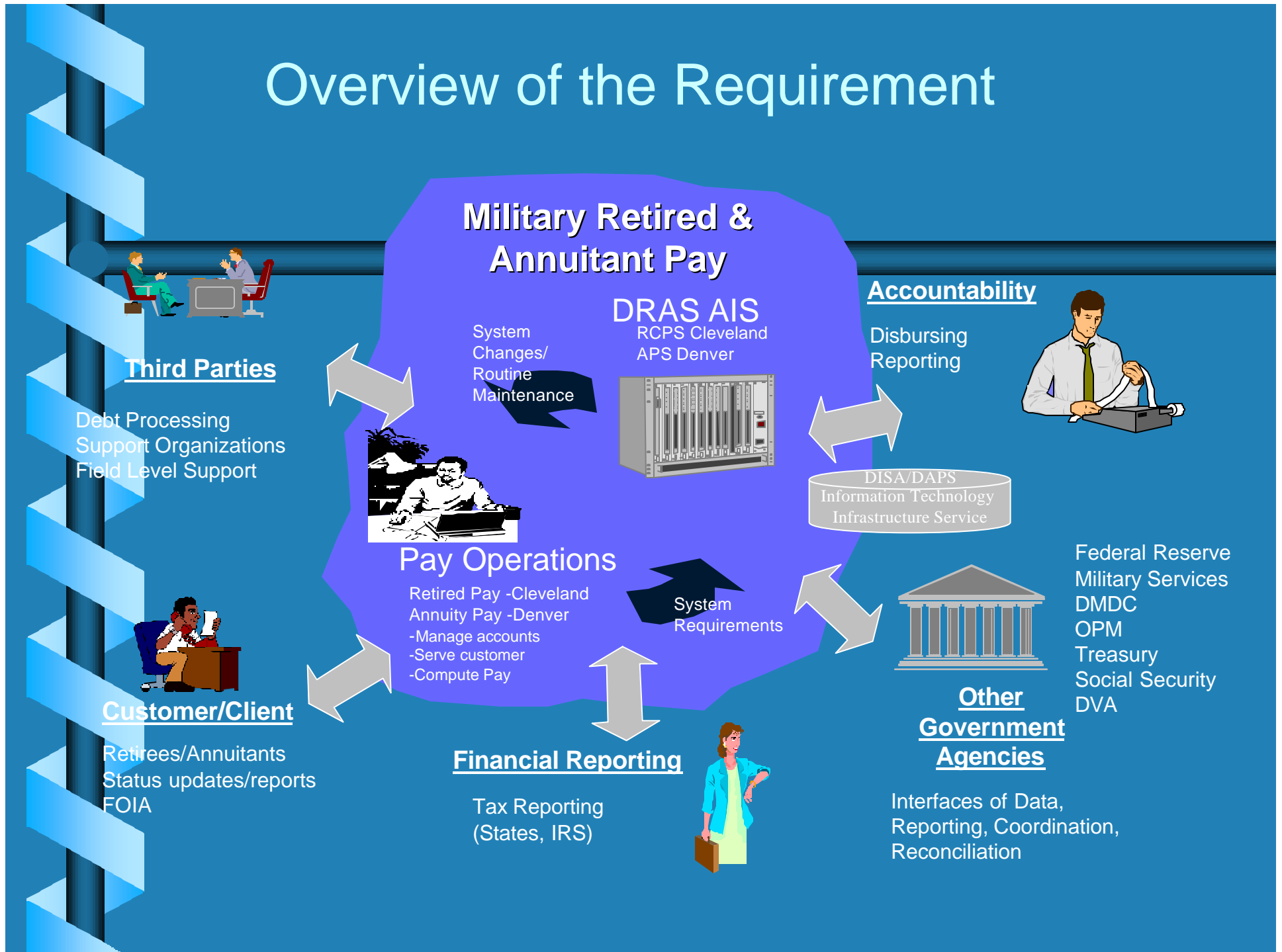
Interfaces of Data,
Reporting, Coordination,
Reconciliation

Third Parties

Debt Processing
Support Organizations
Field Level Support

Customer/Client

Retirees/Annuitants
Status updates/reports
FOIA



Business Profile - Monthly

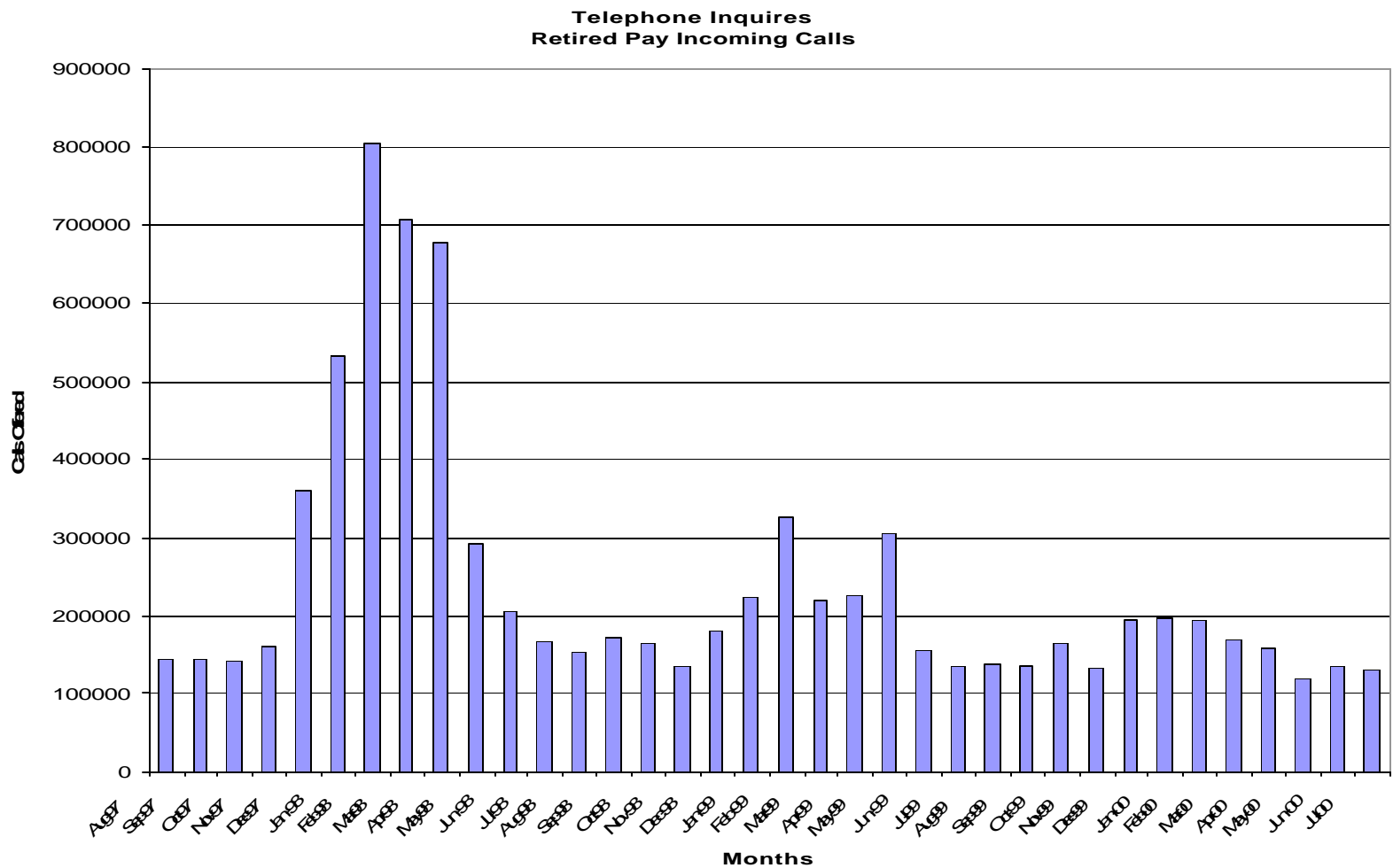
RETIREES

- ◆ 1.99 MILLION ACCOUNTS
- ◆ 4,000 NEW ACCOUNTS
- ◆ 3,400 DEATH NOTICES
- ◆ 223,500 CORRESPONDENCE ITEMS
- ◆ \$2.5 BILLION PAYROLL

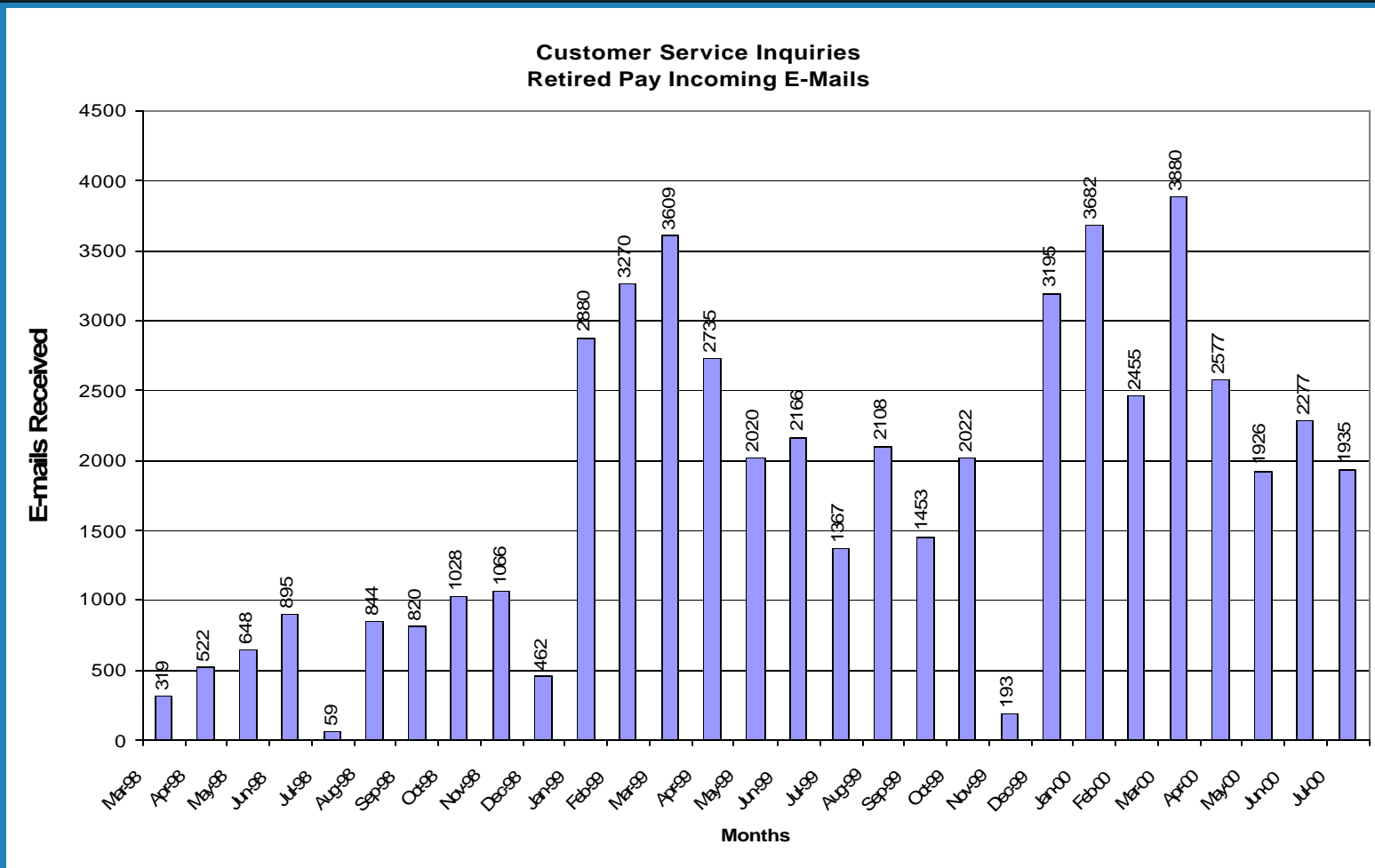
ANNUITANT

- ◆ 280 THOUSAND ACCOUNTS
- ◆ 2,000 NEW ESTABLISHMENTS
- ◆ 1,000 DEATH NOTICES
- ◆ 48,000 CORRESPONDENCE ITEMS
- ◆ \$154 MILLION PAYROLL

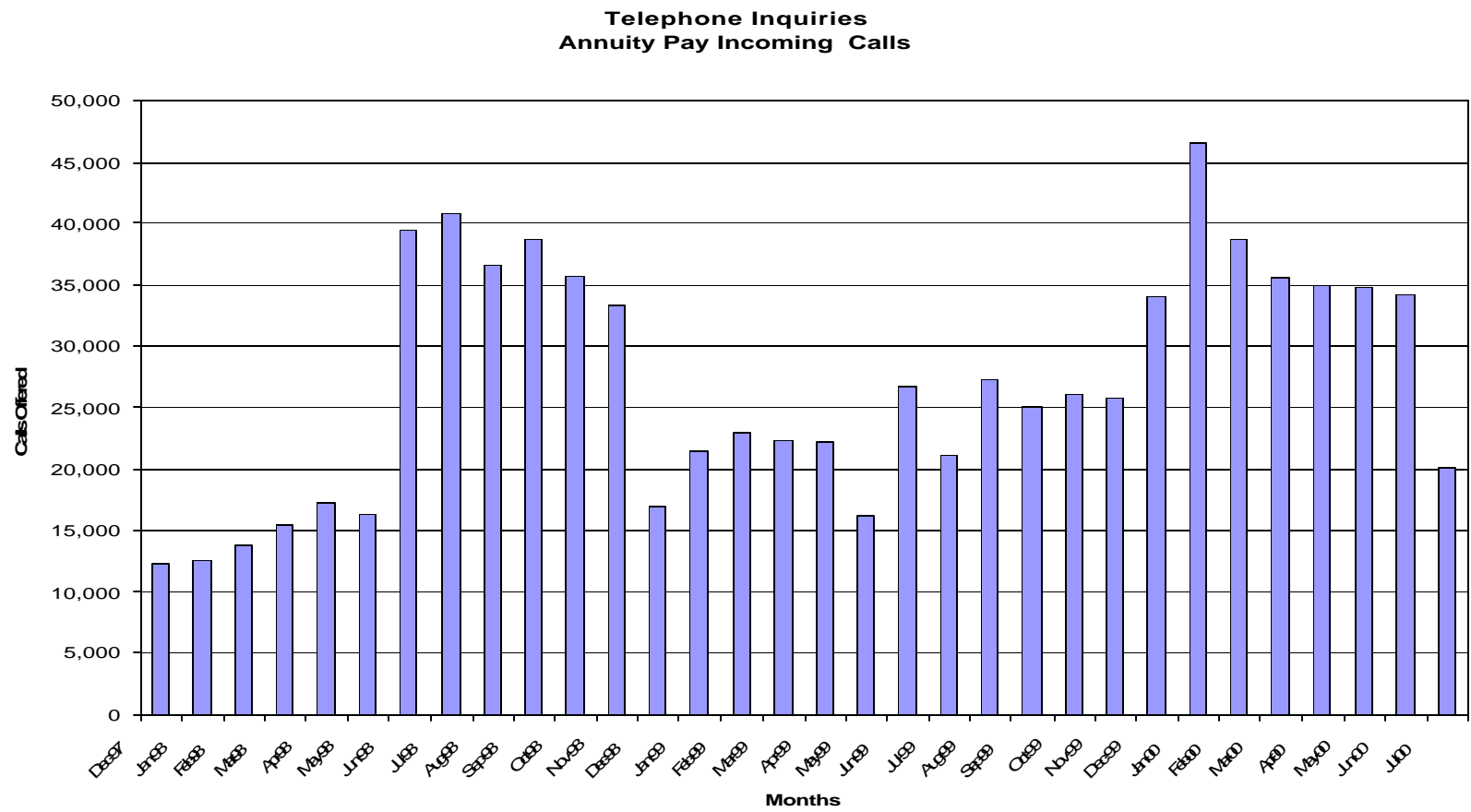
Cyclical Nature of Requirements Workload Surges



Cyclical Nature of Requirements Workload Surges



Cyclical Nature of Requirements Workload Surges



Section J

- **J.1 Performance Requirements** - Annual performance contract between DoD Management Council and DFAS
- **J.2 Definitions** - Combination of commonly used acronyms & definitions
- **J.3 Publications** - Available electronically (Web and CD-ROM)
- **J.4 GFP** - Equipment available, “as-is where-is”
- **J.5 Interfaces** - Highlights all interface partners
- **J.6 Workload**- Items represents actions
- **J.7 System Description** - “Systems” that are part of the DRAS family
- **J.8 Forms** - Identifies purpose and defines those that s/b stocked
- **J.9 CDRLS** - Representative list of one-time and multiple internal reports
- **J.10 External Reports** - DRAS reports and files (interfacing partners)
- **J.11 Government Directed AIS Changes** - Unplanned system changes

Section I and K

- Guaranteed Minimum Order Amount for the Contract will be the Base Period
- Ordering procedures for Government directed AIS maintenance
- Option terms
- Estimated hours by labor category
 - (only applicable to the Gov't. directed AIS orders)
- Standard representations and certifications



Proposal Alternatives

- Contractor performs Business Operations Services and Information Technology Infrastructure Services (ITIS) using contractor's AIS
- Contractor performs Business Operations Services and Information Technology Infrastructure using Gov't furnished DRAS and contractor's ITIS
- Contractor performs Business Operations Services and Information Technology Infrastructure using DRAS and Gov't Furnished ITIS which will be provided by DISA/DAPS



Section L

SECTION I - TECHNICAL PROPOSAL

- Factor I - Technical Approach
- Factor II - Transition Plan
- Factor III - Continuity of Operations Plan
- Factor IV - Management Plan

Section L (cont.)

• FACTOR I: Technical Approach

- Overall Understanding and Approach of the requirements of the Solicitation
- Responses to Sample Tasks
- Software Description (if applicable)

Section L (cont.)

• FACTOR II: Transition Plan

- Transfer of Operations
- Government Employees (placement)
- Offeror's AIS System (if applicable)
- Contingency of Services Plan (COSP)

Section L (cont.)

• FACTOR III: Continuity of Operations Plan (COOP)

- See Solicitation Section C. 6.0
- The contractor shall use the specific government guidance contained in DFAS Management Plan 3020-26R, Paragraph B-2, DFAS 8000.1-R Section H C4, and Chapter 4, HC4-1 – HC4-12.

Section L (cont.)

- Factor IV - MANAGEMENT PLAN
 - PART I: MANAGEMENT PLAN
 - PART II: KEY PERSONNEL
 - Contractor Representative (1)
 - Alternate Contractor Representative (1)
 - Gov't. Directed AIS Changes
 - Program Manager (1)
 - ADP Project Manager (1)



Section L (cont.)

SECTION II - PAST PERFORMANCE

- Past Performance Information of directly related or similar contracts within the last 3 years.
- Offerors required to ensure customers receive and return questionnaires by the solicitation closing date.

A decorative graphic on the left side of the slide, consisting of a dark blue vertical line with light blue diagonal stripes wrapping around it, resembling a spiral binding.

Section L (cont.)

SECTION III - COST PROPOSAL

- HARDCOPY SPREADSHEET FORMAT
- ELECTRONIC SPREADSHEET FORMAT

A decorative graphic on the left side of the slide, consisting of a dark blue vertical line with a series of light blue, ribbon-like shapes spiraling around it.

Section L (cont.)

SUBCONTRACTING PLAN

- Required with Proposal
- Percentage and Dollar Goals required for each year

Section M (cont.)

• Evaluation Factors

- Price/Cost
(approximately equal to all non-cost factors combined)
- Overall Technical Proposal
- Proposal Risk Assessment
- Past Performance

Section M

- Clause M.4 - Best Value Scoring based on Adjectival Ratings
- Government Anticipates Selection on Initial Offers
- Selected Offeror undergoes an A-76 - Cost Comparison with the Gov't ME0

Section M

• AIS Evaluation

- Written Proposal will address the Technical and Functional Characteristics of the AIS
- Demonstration (if required) will validate the Technical and Functional capability and system characteristics

• Price Adjustments (for evaluation purposes only)

- See Section M.6 Evaluation of Price
- Adjustments will depend upon Proposal Alternatives and the use of GFF

R & A A-76 COST COMPARISON

- SITE VISIT :
- TO BE HELD DFAS CLEVELAND CENTER
- OCTOBER 3, 2000
- TO REGISTER CONTACT:
- Grace Arias, Contract Specialist
 - 703-602-9226 grace.arias@dfas.mil
 - NO LATER THAN 26 SEPTEMBER 2000
 - The Site Visit is limited to two (2) per vendor
 - Provide names; organization; phone; email

R & A A-76 COST COMPARISON

- FOR FURTHER INFORMATION :
- REVIEW <http://www.dfas.mil/aso/contract/>
- CONTACT:
- John Ziu, Contracting Officer
 - 703-607-3925 john.ziu@dfas.mil
- Grace Arias, Contract Specialist
 - 703-602-9226 grace.arias@dfas.mil